



## General Agencies

FOR THE WEEK ENDING

Combined Health/Life

October 20, 2013

### Diamond Producers (\$50,000 & Above)

Ahlbum, Jon	The Ahlbum Group	\$67,123	16
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### Platinum Producers (\$30,000 - \$50,000)

Lemar, Mike	Sunshine State Agency	\$35,724	10
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### Gold Producers (\$10,000 - \$30,000)

Roberts, Cynthia S.	Roberts Insurance Agency	\$18,384	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$15,012	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$14,312	7
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,654	8
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,607	7

### Silver Producers (\$5,000 - \$10,000)

Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$9,828	4
Wroblewski, Robert M.	SOS Insurance Group	\$9,652	4
Siddique, Nayeem M.	Siddique Insurance Agency	\$8,563	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,412	2
Maisto, Stephen	Maisto Insurance Agency	\$6,144	1
Bowes, Richard	Bowes Insurance Agency	\$5,976	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$5,784	1

### Bronze Producers (\$2,500 - \$5,000)

Lenell, Brian T.	Personal Financial Solutions	\$4,908	1
Hatton, Catherine E.	Long Island Insurance Solutions	\$4,456	5
Tamiso, William L.	Southeastern Insurance Agency	\$4,236	1
Ehrlich, Carl F.	Ehrlich Insurance Agency	\$4,188	1
Daniels, David K.	David K. Daniels & Associates	\$4,140	3
Collins, Robert D.	Collins Insurance Agency	\$3,959	2
Robison, Marita A.	Robison Insurance Agency	\$3,792	1
Landis, Mark S.	Metro Merchant Services	\$3,611	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,576	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$3,569	1
Bershad, Stanton M.	Bershad Insurance Agency	\$3,564	1
Beno, Maureen E.	Vantage Financial Group, Inc.	\$3,540	1
Ulayyet, Fahed M.	Ulayyet Insurance Agency	\$3,540	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,432	1
Rough, Herbert L.	Rough Insurance Agency	\$3,312	1
Spak, Robert I.	Spak Insurance Agency	\$3,300	1
Werner, Mark E.	Werner Insurance Agency	\$3,144	1
Borowick, Jeffrey M.	Borowick Insurance Agency	\$3,128	1
Brewer, William T.	Brewer Insurance Agency	\$3,084	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,049	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,676	1
Coburn, Edward	Coburn Insurance Agency	\$2,652	2
Parisi, Jeanne M.	Parisi Insurance Agency	\$2,592	1
Phillips, Michael H.	Union Benefit Corp.	\$2,587	1



# Weekly Leader Board

FOR THE WEEK ENDING

October 20, 2013

## Writing Agents

### Combined Health/Life

#### Diamond Producers (\$20,000 & Above)

Holzman, Robert	\$27,372
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#### Platinum Producers (\$15,000 - \$20,000)

Roberts, Cynthia S.	\$18,384	Ahlbum, Tim	\$15,453
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#### Gold Producers (\$10,000 - \$15,000)

Saylor, Dexter R.	\$12,624	Barta, Devin M.	\$10,260
Sachs, Kerry	\$10,572		

#### Silver Producers (\$5,000 - \$10,000)

Burke, April L.	\$7,104	Doering, Robert J.	\$5,952
Ahlbum, Jon	\$7,008	Heck, Douglas S.	\$5,832
Patterson, Adam D.	\$6,240	Ortez, Philip B. Jr.	\$5,784
Barganier, Brian K.	\$6,148	Kempler, Gary S.	\$5,484
Maisto, Stephen	\$6,144	Whiteley, William R.	\$5,353
Bowes, Richard	\$5,976	Rosenkrantz, Howard	\$5,172

#### Bronze Producers (\$2,500 - \$5,000)

Lenell, Brian T.	\$4,908	Spak, Robert I.	\$3,300
Davis, Karen L.	\$4,788	Vetere, Barbara	\$3,276
Chard, Dani L.	\$4,728	Campana, Diana M.	\$3,240
Siddique, Nayeem M.	\$4,663	Chappell, John	\$3,240
Kahn, Rachel	\$4,613	Werner, Mark E.	\$3,144
Lange, Douglas M.	\$4,600	Jennings, Christopher G.	\$3,106
Catron, Edward A.	\$4,360	Graham, Christopher N.	\$3,096
Malooley, Michele A.	\$4,328	Brewer, William T.	\$3,084
Tamiso, William L.	\$4,236	Wheat, Douglas P.	\$3,084
Ehrlich, Carl F.	\$4,188	Nordstrom, Timothy W.	\$3,049
Gerlitz, Jay Z.	\$3,900	Rapini, Duane M.	\$3,024
Gutman, Sharage H.	\$3,900	Lieberman, Charles S.	\$2,974
Kolman, Robert	\$3,889	Stevens, Sandra K.	\$2,928
Aarons, Neill	\$3,888	Cortes, Julio C.	\$2,856
Robison, Marita A.	\$3,792	Lauer, Deborah	\$2,844
Gordon, Aaron	\$3,660	Maviglia, Raymond C.	\$2,844
Landis, Mark S.	\$3,611	Zito, James M.	\$2,844
Adler, Jeffrey S.	\$3,576	Reynolds, Paul E.	\$2,688
Shusterman, Nathan	\$3,568	Maisonet, Marcie	\$2,676
Uchitel, Richard J.	\$3,564	Parisi, Jeanne M.	\$2,592
Beno, Maureen E.	\$3,540	Gerber, Lawrence A.	\$2,587
Ulayyet, Fahed M.	\$3,540	Stevens, Jason	\$2,568
Tantillo, Robert V.	\$3,432	Mairano, Alexander	\$2,556
Jaffe, Joseph A.	\$3,396	Heimes, Amanda K.	\$2,508
Lemar, Mike	\$3,348		